GIFT PLANNING NEWS

MARCH 2017

This first section is primarily for Planned Giving Volunteers in a Reunion year ('2s and '7s). We wanted to be sure that Planned Giving Chairs are aware of a policy that has proven to be very popular for Reunion classes in recognizing bequest intentions in Class Reunion gift totals. This only pertains to classes that are within their 50th Reunion cycle and beyond. See the attached Bequest Recognition and Reunion Credit policy for the details on how this works.

Your class Smith Fund volunteers primarily focus on outright gifts to the Smith Fund. However, in the spring of Reunion year they additionally try to reach out to classmates who we know have, or we think might have, Smith in their estate plans to ask if they are willing to document their bequest intentions. Please remember that gift annuities have already been counted in class totals.

Now that Reunion is approaching, perhaps you will be willing to work with your Smith Fund volunteers to contact classmates who are members of The Grécourt Society. Our office is happy to send you a current list of members at any time. It is important that you coordinate efforts with your Smith Fund volunteers and their Smith Fund staff liaison. Barbara Rejniak, Senior Assistant Director in the Smith Fund, welcomes your questions and can determine if a discussion about an outright gift to the college is already in process. She can be reached via email at **brejniak@smith.edu** or by calling 413-585-2063.

As a result of this new policy, in FY 2015, bequest intentions of **\$2,885,166** were added to Reunion totals. The face value of these bequests was **\$5,395,833**. We added **one** new member to our legacy society. In FY 2016, bequest intentions of **\$1,704,286** were added to Reunion totals. The face value of these bequests was **\$3,151,957**. We added **eight** new members to our legacy society.

Note cards



We have bought a supply of new designer cards that depict The Grécourt Gates so we've included a few of them for you to use to write thank-you notes to your classmates. Please contact us at any time if you need more of these cards. We love this new design of the Gates.



We are sad to relay the news of the passing of Molly Duff Woerhlin, Planned Giving Chair for the Class of 1953. Molly started as Planned Giving Chair in 2008, and spent her life in service to those with disadvantaged and unmet needs of all kinds. She leaves her husband of 63 years, Bill Woehrlin.

We will update you once we have found a new Planned Giving Chair for 1953.

The Grécourt Society Award ("TGS")

As we have previously shared, starting with Reunion 2014, we now honor the class that has added the highest number of new members to the society since their last reunion. This five-year cycle will allow us to reward class efforts to grow membership in the society in a more meaningful way.

TGS members whose numbers will count towards the reunion award:

- Alumnae
- Non-degree alumnae
- Spouses

Here are the standings as of February 17, 2017:

	Total number of	Total number of members	New members
Reunion	current	at last	since last
Classes	members	reunion	reunion
1942	64	60	4
1947	61	55	6
1952	61	51	10
1957	73	58	15
1962	73	50	23
1967	57	42	15
1972	43	34	9
1977	35	25	10
1982	27	17	10
1987	16	8	8
1992	14	11	3





Guide to Gift Planning

We thought it might be helpful for you to have the enclosed Guide to Gift Planning which gives a brief overview of the various gift planning options. The Ways of Giving pages at the end might be especially helpful. Please know we are always here to help you understand the options better and are happy to talk to you or any of your classmates.

Please feel free to contact us if you have any questions. We enjoy hearing from you.

Sam, Chris, Kamlyn and Jeanette